

## AWARD OF CONTRACT NOTICE

- a) **Project name:** "Modernization and restructuring of the road sector"
- b) **Assignment:** ***TECHNICAL ASSISTANCE in IT AUDIT OF ROAD SECTOR COMPANIES***
- c) **The names of all consultants in the short list (Consultants those submitted proposals are marked in italic mode):**

1. *„Deloitte“ d.o.o., Zagreb, Croatia*

2. *“Diverto” d.o.o., Zagreb, Croatia*

3. *"KPMG Croatia" d.o.o., Zagreb, Croatia*

4. *"PwC Croatia" d.o.o., Zagreb, Croatia*

- d) **The overall technical scores and scores assigned for each criterion and sub-criterion to each consultant:**

**1. "Deloitte" d.o.o., Zagreb, Croatia;**

Defined criteria by RfP	Scored points (after evaluation)
1. Specific experience of the Consultant (as a firm) relevant to the Assignment - max. 10 points	9,3
2. Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs) - max. 25 points	24
3. Key Experts' qualifications and competence for the Assignment - max. 60 points:	53,6
4. Participation by nationals among proposed Key Experts – max. 5 points	2,9
<b>TOTAL (max. 100 points)</b>	<b>89,8</b>

**2. “Diverto” d.o.o., Zagreb, Croatia**

Defined criteria by RfP	Scored points (after evaluation)
1. Specific experience of the Consultant (as a firm) relevant to the Assignment - max. 10 points	7,0
2. Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs) - max. 25 points	21,0
3. Key Experts' qualifications and competence for the Assignment - max. 60 points:	47,4
4. Participation by nationals among proposed Key Experts – max. 5 points	5
<b>TOTAL (max. 100 points)</b>	<b>80,4</b>

### 3. "KPMG Croatia" d.o.o., Zagreb, Croatia

Defined criteria by RfP	Scored points (after evaluation)
1. Specific experience of the Consultant (as a firm) relevant to the Assignment - max. 10 points	8,0
2. Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs) - max. 25 points	20,3
3. Key Experts' qualifications and competence for the Assignment - max. 60 points:	56,1
4. Participation by nationals among proposed Key Experts - max. 5 points	5
<b>TOTAL (max. 100 points)</b>	<b>89,4</b>

### 4. "PwC Croatia" d.o.o., Zagreb, Croatia – disqualified (did not reach min. 80 points)

Defined criteria by RfP	Scored points (after evaluation)
1. Specific experience of the Consultant (as a firm) relevant to the Assignment - max. 10 points	4,6
2. Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs) - max. 25 points	15
3. Key Experts' qualifications and competence for the Assignment - max. 60 points:	50,5
4. Participation by nationals among proposed Key Experts - max. 5 points	5
<b>TOTAL (max. 100 points)</b>	<b>75,1</b>

#### d) The prices offered by each consultant as red out

##### d.I. The prices offered by each consultant as red out:

###### 1. "Deloitte" d.o.o., Zagreb, Croatia

Total amount of the Financial Proposal (from Form FIN-1): 155.800,00 EUR  
(excluding VAT)

VAT: 38.950,00 EUR

**Total price (including VAT): 194.750,00 EUR**

###### 2. "Diverto" d.o.o., Zagreb, Croatia

Total amount of the Financial Proposal (from Form FIN-1): 135.724,00 EUR  
(excluding VAT)

VAT: 33.931,00 EUR

**Total price (including VAT): 169.655,00 EUR**

###### 3. "KPMG Croatia" d.o.o., Zagreb, Croatia

Total amount of the Financial Proposal (from Form FIN-1): 94.500,00 EUR  
(excluding VAT)

VAT: 23.625,00 EUR

**Total price (including VAT): 118.125,00 EUR**

**d.II. The price as it has been evaluated (LCS method – only the lowest price was taken into evaluation):**

**1. “KPMG Croatia” d.o.o., Zagreb, Croatia**

Total amount of the Financial Proposal (excluding VAT) : 94.500,00 EUR

Total amount of the Financial Proposal (including VAT) : 118.125,00 EUR

**e) The final ranking of the consultants (LCS method)**

**1. “KPMG Croatia” d.o.o., Zagreb, Croatia**

**f) The name of the successful consultant and the total price, duration and summary scope of the contract**

**f.I. The name of the successful consultant:**

***“KPMG Croatia” d.o.o.  
Ivana Lučića 2a/17 (Eurotower), Zagreb, Croatia***

**f.II. The total price (including VAT): 118.125,00 EUR**

**f.III. Contract duration: 4 months from the contract signing date**

**f.IV. Summary scope of the contract:**

***Objectives***

*IT audit shall examine and evaluate each organization's (HAC, ARZ, HC) information technology infrastructure, policies and operations and determine whether IT controls protect corporate assets, ensure data integrity and are aligned with the business overall goals. IT audit includes not only physical security controls, but also overall business and financial controls that involve information technology systems. Analysis and evaluation of a companies' information system (whether manual or computerized) must detect and rectify blockages, duplication, and leakage of information. The objectives of this audit are to improve accuracy, relevance, security, and timeliness of the recorded information.*

*The audit of toll management processes, in particular, aims to examine the current function of each individual step in the course of toll revenue from the customer to the bank account of the motorway manager (HAC and ARZ respectively). An analysis of the existing situation shall help identify risks associated with every distinct stage and all involved staff categories and external parties, as well as the respective system functionalities. Finally, proposals will be made on operational, IT, technical, financial, accounting and other areas for improvement, in order to mitigate or eliminate risks and maximize the proportion of toll revenue that ends up in the motorway managing company's account.*

**NOTE:** Any Consultant who wishes to ascertain the grounds on which its proposal was not selected should request an explanation from the Borrower. The Borrower shall promptly provide in writing an explanation of why such proposal was not selected. If the Consultant is not satisfied with given explanation, the Consultant may request a debriefing meeting with the Borrower at the time acceptable for both parties. In such a case the Consultant has to bear all their costs of attending such a debriefing meeting.